



# Peter Jones

Current Position	September 2001 to date	<b>OPCO Limited</b>	South Wales
	<b>Director</b> Peter formed OPCO Limited in September 2001 employing key, senior personnel from the construction industry within South Wales and the West. Peter helped build the company into one of the regions largest construction companies together with the senior management team, and now concentrates on the other group development opportunities.		
Experience	2000–2001	<b>Brunswick Construction Limited</b>	South Wales
	<b>Commercial Manager</b> <ul style="list-style-type: none"><li>Peter joined Brunswick Construction to participate in a Management Buy Out of the Construction Division from the Brunswick Group prior to the administration of the Holding Company, along with the Managing Director Nick Kelly.</li></ul>		
	1999–2000	<b>Balfour Beatty Construction Limited</b>	London
	<b>Regional Commercial Manager</b> <ul style="list-style-type: none"><li>Commercially responsible for the London Region with turnover circa £90 million.</li><li>Operated Major Projects, London Construction and Refurbishment Ltd. from within the regional operation as separate business units.</li></ul>		
	1997–1999	<b>Kier International Limited</b>	Hong Kong
	<b>Regional Surveying Manager</b> <ul style="list-style-type: none"><li>Set up and managed large-scale civil engineering contracts on the KCRC West Rail Scheme totalling £312 million.</li><li>Managed an expat and indigenous commercial staff of 44 people.</li><li>Comprehensively reviewed contract risk and value engineering opportunities shortening lead in times, minimising risk and significantly enhancing profitability.</li></ul>		
Education			Caribbean
	<b>Regional Surveying Manager</b> <ul style="list-style-type: none"><li>Responsible for commercial management of contracts throughout the Caribbean.</li><li>Annual turnover of Region approximately \$40 million USD.</li><li>Negotiated final settlement of outstanding accounts worth \$10 million USD.</li></ul>		
	1994–1997	<b>Tarmac International</b>	Brentford
	<b>Commercial Manager TBV Power</b> <ul style="list-style-type: none"><li>Promoted to manage all TBV commercial activity worldwide.</li><li>Managed the design and construction of 230mW power station at Barry, South Wales. Contract value £72 million in a contract period of 24 months. Stand alone business unit with 70 direct staff.</li></ul>		
Professional	1982–1985	<b>Leicester Polytechnic</b> HND Quantity Surveying	Leicester
	Associate Member of the Chartered Institute of Building		

## Membership

Member of the Hong Kong Institute of Surveyors